

January 22, 2020

Japan Business Systems, Inc.

# JBS Removes the Initial Cost of Implementation for Cloud Apps metis ami and metis sofie Which Streamline Meeting Efficiency, and Adds a Free Plan

Japan Business Systems, Inc. (Head Office: Minato-ku, Tokyo; Representative: Yukihiro Makita, President; hereinafter "JBS") has removed the initial cost of implementation for its service brands that support highly productive meetings, One-Stop Meeting Schedule Adjustment Application metis ami (hereinafter "metis ami") and Facilitation Support App metis sofie (hereinafter "metis sofie"), and started a plan that can be used for free for an unlimited duration for up to 50 users per tenant from January 1, 2020. By starting to use these services on a small scale and experiencing their value and effects, it will be easier to consider or implement on a larger scale such as company-wide implementation.





Metis is a cloud service family offered by JBS to resolve various problems related to company meetings. Currently, three services are offered. The services for which the initial cost of implementation will be removed and a plan for free use for an unlimited duration for up to 50 users is available are metis ami and metis sofie.

#### [Free Plan for metis ami and metis sofie Added]

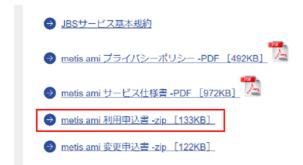
Traditionally, the minimum contracted number of users for metis ami and metis sofie was 50, but we also received opinions from potential customers, who wanted to conduct verification in a smaller scale environment. Responding to these needs the services have evolved to a structure that is easier to implement so that users can try them and enjoy their value more easily.

### [How to Start Using the Services]

The submission of an application for use is necessary even for the use of the free plan for metis ami and metis sofie. Please obtain an application for use from the bottom of the service sites.

## ■metis ami

https://www.jbs.co.jp/en-us/solution/list/metis\_ami



#### ■metis sofie

https://www.jbs.co.jp/en-us/solution/list/metis sofie



# [About the Metis Series]

Metis is a cloud service family offered by JBS to resolve various problems related to company meetings.

## Characteristics of the metis Series

- Linkage with Microsoft products such as Microsoft Outlook and Microsoft Teams
- Introduction of services and network equipment unnecessary
- Possible to use with only about 30 minutes of setup work on the Office 365 side
- Improvement of user-friendliness and mounting of new functions continuously implemented based on customer feedback
- Provision of a free plan for up to 50 users for metis sofie and metis ami and a two-week free trial for metis elie.
   Possible to check operation and environment compatibility before signing a full-scale contract.

## [Removal of Initial Cost for Implementation & Free Use for an Unlimited Duration for up to 50 Users]

• One-Stop Meeting Schedule Adjustment Application metis ami (launched November 1, 2018)
Metis ami eliminates the hassle of searching for the necessary participants and finding available rooms, which are necessary to coordinate meeting schedules. Additionally, by entering the roles of participants, goals of the meeting, and agenda when sending meeting participation requests, it allows users to hold meetings in which the participants understand the purpose of the meeting.

https://www.jbs.co.jp/en-us/solution/list/metis ami





• Facilitation Support App metis sofie (launched August 23, 2019)

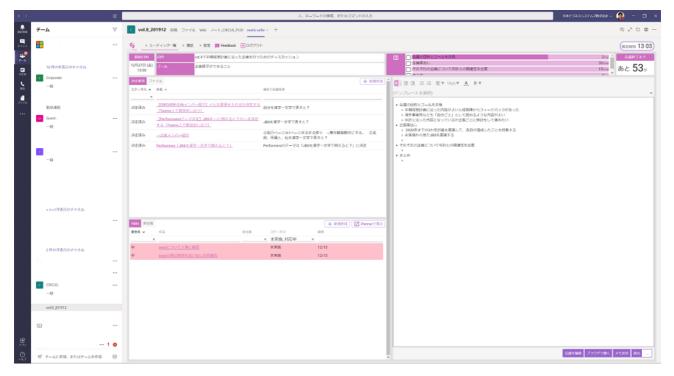
Metis sofie is a service that allows anyone to hold streemlined an

Metis sofie is a service that allows anyone to hold streamlined and efficient meetings on Microsoft Teams without having to rely on their personal skills. Metis sofie enables all meeting participants to hold discussions with an awareness of the objectives, goals, agenda, and remaining time of the meeting without overlooking anything. It also allows the results of the meeting to be recorded and shared on Microsoft Teams. Following a method devised by Cambridge Technology Partners, which possesses strength in facilitative transformation consulting etc., metis sofie realizes highly productive meetings.

https://www.jbs.co.jp/en-us/solution/list/metis sofie

\*Information: JBS and Cambridge Technology Partners Collaborate to Enhance the Functions of Cloud App metis sofie, Enabling Anyone to Hold Streamlined Meetings on Microsoft Teams (announced January 21, 2020) <a href="https://www.jbs.co.jp/en-us/information/2020/0121">https://www.jbs.co.jp/en-us/information/2020/0121</a>





- Provision on a Conventional Plan
- Conference Room No-Show Reservation Elimination App metis elie (launched March 1, 2019)
   Metis elie allows people to check into and check out of meetings rooms via smartphone and PCs. Conference reservations with no check-ins will be automatically cancelled, eliminating missed meeting room reservations.
   <a href="https://www.jbs.co.jp/en-us/solution/list/metis\_elie">https://www.jbs.co.jp/en-us/solution/list/metis\_elie</a>

Please check the pages for each service for the fee structure and preconditions for use.

JBS will continue to use the knowledge and techniques honed by enterprise to support the realization of customers' further business growth and digital transformation going forward.

## [About Japan Business Systems, Inc.]

**■** Company Profile

Representative: President Yukihiro Makita

Established: October 4, 1990

Number of Employees: 2,268 (as of April 2019)

URL: <a href="https://www.jbs.co.jp">https://www.jbs.co.jp</a>

■ Business overview:

JBS is an independent systems integrator that offers IT solutions. Utilizing the latest IT technology, JBS works to support

the realization of customers' digital transformation as a next generation innovation partner.

• JBS won the 2018 Microsoft Country Partner of the Year, which is awarded to one company in Japan by Microsoft

Corporation, in 2018.

JBS has won the Microsoft Japan Partner of the Year, selected by Microsoft Japan, consecutively since 2013 (in the

Co-Sell Award category for 2019)

JBS holds Microsoft Gold competency in 19 categories.

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backgrounds. Thank you for your understanding.

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